



# Tips for Searching

## *Foundation Directory Online Professional*

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### POWER SEARCH

THE POWER SEARCH allows you to search across nine Foundation Center databases—grantmakers, companies, grants, 990s, news, jobs, RFPs, nonprofit literature, and IssueLab reports.

The screenshot shows the 'Power Search' interface of the Foundation Directory Online Professional. At the top, the logo 'FOUNDATION DIRECTORY ONLINE Professional' is displayed, along with the text 'A service of the FOUNDATION CENTER'. To the right, there are links for 'Power Search', 'Search Grantmakers', 'Search Companies', 'Search Grants', and 'Search 990s'. Below these links is a search bar with the placeholder text 'Enter keywords - use quotes for exact phrases' and a 'SEARCH »' button. Under the search bar, there is a section titled 'Select your databases' with a grid of checkboxes for various databases: Grantmakers, Grants, 990s, Companies, IssueLab reports, News, RFPs, Jobs, and Nonprofit Literature. All checkboxes are currently checked.

### TIPS

- ♦ Type in your search terms or select a database to go right to an indexed search.
- ♦ Power Search results are sorted by relevance, so exact phrase matches will appear higher up in the results list.
- ♦ To search for an exact phrase, simply enclose the phrase in quotation marks (e.g., “arts education”).
- ♦ Asterisk (\*) is a truncation symbol (e.g. child\* to search for child or children).
- ♦ To change the relationships between words: Boolean operators should be entered in ALL CAPS.
  - AND will narrow your search.
  - OR will expand your search.
  - NOT will exclude words or phrases.
- ♦ To search for words near each other, use “children obesity”~N (where N=number of words separating the two terms in quotes)

## GUIDED SEARCH

Use GUIDED SEARCH to see a live recap of your search. Refine your search by adding or removing search criteria without having to start your search over, and search within results to add additional keywords or phrases.

The screenshot shows the 'Foundation Directory Online Professional' search results page. Annotations include:

- An arrow pointing to the 'Search Form' link with the text: 'Shows a recap of your search.'
- An arrow pointing to the 'Keywords' section with the text: 'Uncheck a search term to remove it from your results.'
- An arrow pointing to the 'Search Within Results' input field with the text: 'Enter additional keywords or phrases to search within your results.'

**Search Results Summary:**

- Results: 1-100 of 645
- Keywords:** arts education
- State/Province:** pennsylvania

**Narrow Your Results**

- Grantmakers**
- Country** [Prev 10 | Next 10]
  - ☒ United States (645)
- Type of Grantmaker** [Prev 10 | Next 10]
  - ☒ Independent foundation (527)
  - ☐ Company-sponsored foundation (42)
  - ☐ Community foundation (35)
  - ☐ Corporate giving program (17)
  - ☐ Public charity (14)
  - ☐ Operating foundation (10)
- Total Giving** [Prev 10 | Next 10]
  - ☒ Under \$50,000 (206)
  - ☐ \$50,000 to \$249,999 (196)
  - ☐ \$250,000 to \$999,999 (142)
  - ☐ \$1,000,000 to \$4,999,999 (78)
  - ☐ \$5,000,000 to \$19,999,999 (15)

**Search Within Results** [Search]

Print/Save | Email | Export List | Modify Search

Grantmaker Name ^	City, State/Country	Total Assets	Total Giving
<input type="checkbox"/> 1675 Foundation	Ardmore, PA	\$15,989,428	\$813,500
<input type="checkbox"/> Aaron Family Foundation, The	Philadelphia, PA	\$682,267	\$437,085
<input type="checkbox"/> Abessinio Family Foundation, Inc.	Concordville, PA	\$9,662,887	\$627,600
<input type="checkbox"/> Adams Family Foundation, Adrian and Kimberly, The	Devon, PA	\$371,084	\$79,450
<input type="checkbox"/> Adams Foundation, Inc.	Pittsburgh, PA	\$1,983,168	\$276,500
<input type="checkbox"/> Adams-Mastrovich Family Foundation	Philadelphia, PA	\$26,635,574	\$1,099,591
<input type="checkbox"/> Air Products Foundation, The	Allentown, PA	\$97,695,969	\$4,685,583
<input type="checkbox"/> Air Products and Chemicals, Inc. Corporate Giving Program	Allentown, PA	N/A	N/A
<input type="checkbox"/> Albert Trust, The	Philadelphia, PA	\$1,097,147	\$68,480
<input type="checkbox"/> Alderbaugh Foundation	Newtown, PA	\$3,353,798	\$115,000
<input type="checkbox"/> Alexander Foundation, Inc., H.	Lancaster, PA	\$1,066,148	\$54,269

## SEARCH GRANTMAKERS

THE GRANTMAKER DATABASE contains approximately 110,000 profiles of private foundations, grantmaking public charities, and corporate giving programs, with 16 searchable fields available. Use this to search for grantmakers based on their giving guidelines and stated areas of interest.

*Example: “I am looking for grantmakers that give to children and youth health programs in New York.”*

The screenshot shows the 'Search Grantmakers' page of the Foundation Directory Online. Annotations with arrows point to specific features:

- Click to load last search.** Points to the 'Power Search' button in the top navigation bar.
- Click to see the index for this search field.** Points to the 'view index' link next to the 'Fields of Interest' section header.
- Click on the term to put it into the search box.** Points to a term in the 'Fields of Interest' list, such as 'health care'.
- Number in parentheses shows how many grantmakers have a stated interest in that field.** Points to the number '(19275)' next to 'health care' in the 'Fields of Interest' list.
- Check this box to screen out grantmakers that don't accept applications.** Points to the checkbox labeled 'Exclude grantmakers not accepting applications' at the bottom of the search form.

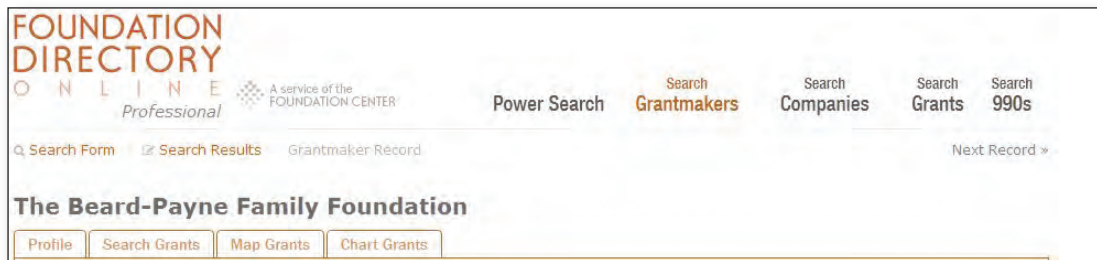
### TIPS\*

- ◆ Two approaches: Start with a narrow search using two or more “Fields of Interest” terms, then broaden your search; OR start with a broader term (e.g., “human services”) then narrow with more or different terms
- ◆ Use “Grantmaker Location” to search for local grantmakers. Grantmaker locations can be searched by state, county, city, metro area, congressional district, and zip code. Use “Geographic Focus” to also search for out-of-state grantmakers, national and international grantmakers
- ◆ To change the relationships between words: AND will narrow your search, OR will expand your search, NOT will exclude words or phrases
- ◆ To learn more about terms used to describe grantmaker fields of interest, explore out Philanthropy Classification System ([taxonomy.foundationcenter.org](http://taxonomy.foundationcenter.org))

\*For more search tips, also see the Search Tutorial from the **Foundation Directory Online** home page or the **Foundation Directory Online Guided Tour** ([fconline.foundationcenter.org/welcome/tour](http://fconline.foundationcenter.org/welcome/tour)) from our web site.

## NOT ALL FUNDER PROFILES HAVE THE SAME LEVEL OF INFORMATION!

The size and content of a grantmaker profile depends largely on the scope and nature of the funding programs and the availability of information on the grantmaker. Profiles may or may not include a purpose and activities statement, fields of interest, geographic focus, and/or the grantmaker's limitations.



## WHAT IS IN EACH TAB?

**PROFILE:** Grantmaker's giving interests, application requirements, etc. (see sample profile).

**SEARCH GRANTS:** Click to search the grants of the grantmaker indexed in the database.

**MAP GRANTS:** Click to map grants of the grantmaker by recipient type or primary subject on the U.S. or world map. Drill down to see grants by county, city, zip code, or congressional district.

**CHART GRANTS:** View printable charts of the grantmaker's giving trends by recipient type or primary subject.

**NEWS/RFPS/JOBS:** Grantmaker-related headlines, requests for proposals, and job opportunities that have been posted on our web site's *Philanthropy News Digest* ([foundationcenter.org/pnd/](http://foundationcenter.org/pnd/)).

**PUBLICATIONS:** Grantmaker-sponsored reports from *IssueLab* ([issuelab.org](http://issuelab.org)). You also can link to a list of books and articles on the grantmaker from the *Catalog of Nonprofit Literature*, the Center's library catalog ([cnl.foundationcenter.org](http://cnl.foundationcenter.org)).

**PEOPLE:** Names, titles & affiliations of Officers, Trustees, Donors, and key staff.

**990s:** Links to the grantmaker's recent Forms 990/990-PF.

## SEARCH COMPANIES

THE COMPANY DATABASE contains over 4,000 profiles of companies that sponsor corporate giving programs, foundations, and grantmaking public charities, with 15 searchable fields available. **Use this to search for sponsoring companies based on their location, their business activities, and the locations of their subsidiaries.**

**Example:** “I am looking for companies located in New York that manufacture sporting goods.”

Click to load last search.

Click to see the index for this search field.

Click on the term to put it into the search box.

Number in parentheses shows how many companies are involved in that business activity.

The screenshot shows the 'Search Companies' page of the Foundation Directory Online. The page has a header with the 'FOUNDATION DIRECTORY ONLINE' logo and navigation links: 'Power Search', 'Search Grantmakers', 'Search Companies' (highlighted), 'Search Grants', and 'Search 990s'. Below the header is a search bar with a 'Type here to filter the list' prompt. To the left of the search fields is a list of 'Business Type (NAICS)' categories, each with a number in parentheses indicating the count of companies. Annotations with arrows point to specific elements: 'Click to load last search.' points to a 'Saved Searches' link; 'Click to see the index for this search field.' points to a 'view index' link for the 'Location' field; 'Click on the term to put it into the search box.' points to the 'games: toys and sporting and athletic goods' term in the 'Business Type (NAICS)' field; and 'Number in parentheses shows how many companies are involved in that business activity.' points to the number '16' in the 'Adhesive Manufacturing (16)' category.

**Search Companies**

Company Name view index

Location view index  
e.g. state, county, city, metro area, congressional district, zip code  
More location options

State view index  
new york

County view index

City view index

Metro Area view index

Congressional District view index

Zip Code

Business Type (NAICS) view index  
games: toys and sporting and athletic goods

Officers/Directors view index

Subsidiary Name view index

**Business Type (NAICS)**

- Adhesive Product Manufacturing (16)
- Adhesive Manufacturing (16)
- Administrative Management and General Management Consulting Services (99)
- Advertising Agencies (16)
- Advertising Material Distribution Services (2)
- Agents and Managers for Artists, Athletes, Entertainers, and Other Public Figures (22)
- Air and Gas Compressor Manufacturing (3)
- Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment Manufacturing (17)
- Aircraft Engine and Engine Parts Manufacturing (9)
- Aircraft Manufacturing (7)
- All Other Amusement and Recreation Industries (4)
- All Other Automotive Repair and Maintenance (2)
- All Other Basic Organic Chemical Manufacturing (18)
- All Other Business Support Services (34)
- All Other Consumer Goods Rental (2)
- All Other Conveyed Paper Product Manufacturing (8)
- All Other General Merchandise

### TIPS\*

- ♦ If you're looking for in-kind gifts, use the Business Type (NAICS) search field to find sponsoring companies that manufacture or produce certain products
- ♦ Use the Officers/Directors search field to identify companies affiliated with your organization's donors, board members, or volunteers
- ♦ Since many companies support communities where they operate, use the Subsidiary State/Country and Subsidiary City search fields to find companies in your geographic area

\*For more search tips, also see the **Foundation Directory Online Guided Tour** ([fconline.foundationcenter.org/welcome/tour](http://fconline.foundationcenter.org/welcome/tour)) from our web site.

## NOT ALL COMPANY PROFILES HAVE THE SAME LEVEL OF INFORMATION!

The size and content of a company profile depends largely on the type of company and the availability of information. Profiles may or may not include the company's name and address; the company's URL; establishment information; company type; the company's ticker symbol and exchange; business activities; financial data; directors and corporate officers; names and/or locations of subsidiaries, divisions, joint ventures, plants, and offices; countries of international operations, and historic merger information.

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Professional

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Power Search

Search  
Grantmakers

Search  
Companies

Search  
Grants

Search  
990s

Search Form

Search Results

Grantmaker Record

Bally Total Fitness Holding Corporation Contributions Program

Profile

Company

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Search  
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Search  
Companies

Search  
Grants

Search  
990s

Search Form

Search Results

Grantmaker Record

« Previous Record | Next Record »

Callaway Golf Company Foundation

Profile

Search Grants

Map Grants

Chart Grants

Company



## SEARCH GRANTS

THE GRANTS DATABASE IN PROFESSIONAL contains over 3 million records of recently awarded grants by the largest grantmakers, with 15 searchable fields available. Each record links to the grantmaker's profile and, when possible, to the recipient's web site. Use this database to find organizations or projects similar to yours that have received grants, review grants made by a specific foundation, or get ideas for search terms that describe your program. (Search Grants is not available in *Foundation Directory Online Basic*.)

**Example:** "I am looking for examples of funded projects in California that address childhood obesity."

Click to load last search.

Click to see the index for this search field.

Number in parentheses shows how many grant records are in the database for that term.

Asterisk (\*) is a truncation symbol that can be used in place of one or more characters.

## GRANT RECORDS

Click here to go to the associated grantmaker's profile.

Content of a grant record varies based on availability of information from a grantmaker's IRS information returns, annual reports, and grant lists.

Click here to go to the recipient's Form 990.

Get ideas for search terms from Subject headings.

Click to send this as an email.

Click to print or save.

## SEARCH 990

Search 990s contains recent IRS Forms 990/990-PF for all foundations and grantmaking public charities in *Foundation Directory Online* (over 1 million documents). Use this database to search for grants to organizations and projects similar to yours.

The screenshot shows the 'Search 990s' page on the Foundation Directory Online Professional website. The header includes the logo and navigation links for Power Search, Search Grantmakers, Search Companies, Search Grants, and Search 990s. The main section is titled 'Search 990s' and includes a description: 'Search across the entire text of recent IRS Forms 990 for grantmaking organizations by entering criteria in the field labeled "Keyword Search."' Below this is a 'Keyword Search' input field containing the text 'children NEAR/30 obesity'. A note says 'Narrow your search results by entering additional criteria in the remaining fields.' There are six more input fields: 'Fiscal Year', 'Grantmaker Name', 'Grantmaker City', 'Grantmaker State Code (e.g. NY)', 'Grantmaker ZIP Code', and 'Grantmaker EIN'. At the bottom are 'Search' and 'Clear' buttons. On the right side, there are links for 'Saved Searches' and 'Last Search'.

- ♦ “Keyword Search” scans IRS filings for search terms. Other search fields (Fiscal Year, Grantmaker Name, etc.) scan *Foundation Directory Online* entries.
- ♦ To search for words near each other, use “children obesity”~N (where N=number of words separating the two terms in quotes)
- ♦ Only search terms from “Keyword Search” box will be highlighted in the Form 990/990-PF. Search terms typed into other fields (Fiscal Year, Grantmaker Name, etc.) will not be highlighted.
- ♦ Click on “View the Grantmaker Profile” to go to funder’s profile.

**Using AND vs. Proximity searching:** When using AND to search for 2+ words, the search engine will return any Forms 990 that have those words, even if the words are pages apart. When using “word 1 word 2”~30 to search for 2+ words, there is a greater chance that the two words will be within 30 words of each other, e.g., a program description for a recently awarded grant.

**A Note About Highlighting:** The technology used to scan the text in the Search 990s documents – optical character recognition or OCR – looks for matches to words you type into the “Keyword Search” field, highlighting them when it finds one. This technology is not a perfect science, and there may be instances where you find highlighting to be slightly off its mark, or you may find a different word highlighted because the search was not able to differentiate it from the term on which you were searching. In addition, any truncated search terms will not be highlighted. For example, searching on “obes\*” will give you “obese” or “obesity,” but the terms will not be highlighted in the resulting documents.



## Foundation Directory Online

# Sample Record

Person to whom inquiries should be addressed	<b>Friedman Family Foundation</b> 353 Folsom St. San Francisco, CA 94105-2300 Telephone: (650) 342-8750 Contact: Lisa Kawahara Fax: (866) 223-1078 E-mail: <a href="mailto:info@friedmanfamilyfoundation.org">info@friedmanfamilyfoundation.org</a> URL: <a href="http://www.friedmanfamilyfoundation.org">www.friedmanfamilyfoundation.org</a> <b>Type of Grantmaker:</b> Independent foundation <b>Additional Descriptor:</b> Family foundation <b>EIN:</b> 946109692 <b>990-PF:</b> 2012 2011 2010 2009 2008 2007 2007 2006 2005 2004 2003 2003 2002 The IRS has announced processing errors on electronically filed Forms 990 for filing years 2007-2009. <a href="#">Learn More»</a>
Foundation web site	
Specific limitations on foundation giving by geographic area and types of support	<b>Donor(s):</b> Phyllis K. Friedman; Howard Friedman†. <b>Background:</b> Established in 1964 in CA. <b>Limitations:</b> Giving primarily in the nine counties of the San Francisco Bay Area, CA. No grants to individuals, or for films, videos, conferences, seminars, capital campaigns, scholarships, research, or special or fundraising events. <b>Purpose and Activities:</b> Support for programs which attempt to end the cycle of poverty, especially programs that provide tools, support, asset building, and opportunity to people in need in order to overcome the root causes of their poverty, and in which the people to be helped are part of the design and decision making of the organization or project. Preference is given to new and creative programs, and programs working for systemic change. <b>Fields of Interest: Subjects:</b> Community/economic development; Economic development. <b>Population Groups:</b> Economically disadvantaged. <b>Geographic Focus:</b> California. <b>Types of Support:</b> General/operating support; Program-related investments/loans; Program development. <b>Publications:</b> Application guidelines; Grants list; Occasional report (including application guidelines). <b>Application Information:</b> Applications are by invitation only, upon review of letter of inquiry. Fax submissions are not accepted. E-mail is preferred. Application form required. Initial approach: Brief letter of inquiry (no more than 3 pages) Copies of proposal: 1 Board meeting date(s): Varies, meets 3 times a year Deadline(s): None, for letters of inquiry; see foundation web site for current application deadlines Final notification: Up to 3 months for letters of inquiry Additional information: Grants list and Multi-year report are available for distribution online, hardcopies mailed by request.
Areas of foundation giving	
Types of grants	
Printed material available from the foundation	
How to apply	

Associations to which the foundation belongs

Year-end date of accounting period, assets, expenditures, and giving activities

**Officers and Directors:** Phyllis K. Friedman,\* President; Eleanor Friedman,\* Vice President; Robert E. Friedman,\* Secretary; David A. Friedman,\* Treasurer

**Staff: Number of Staff:** 1 part-time professional. **Key Staff:** Note: Does not include officers. Lisa M. Kawahara, Admin..

**Memberships: Regional Associations of Grantmakers:** Northern California Grantmakers. **Affinity Groups:** Neighborhood Funders Group. **Associations and Other Philanthropic Organizations:** Council on Foundations.

**Financial Data: Year ended 2/28/12:** Assets: \$9,840,306 (market value); Expenditures: \$645,986; Total giving: \$520,000; Qualifying distributions: \$520,000; Giving activities include: \$520,000 for grants.

**Additional Location Information:** County: San Francisco; Metropolitan area: San Francisco-Oakland-Fremont, CA; Congressional district: California District 12.

**Selected Grants:**

The following grants are a representative sample of this grantmaker's funding activity:

\$10,000 to Alliance of Californians for Community Empowerment, Los Angeles, CA, in 2010, payable over 1 year.

\$10,000 to California Association for Microenterprise Opportunity, San Francisco, CA, in 2010, payable over 1 year.

\$10,000 to California Reinvestment Coalition, San Francisco, CA, in 2010, payable over 1 year.

\$10,000 to Center on Budget and Policy Priorities, Washington, DC, in 2010, payable over 1 year.

\$10,000 to Community Financial Resources, Berkeley, CA, in 2010, payable over 1 year.

\$10,000 to Earned Assets Resource Network, San Francisco, CA, in 2010, payable over 1 year.

\$10,000 to Low-Income Families Empowerment through Education, Oakland, CA, in 2010, payable over 1 year.

\$10,000 to Mission Asset Fund, San Francisco, CA, in 2010, payable over 1 year.

\$10,000 to New Foundry Ventures, San Francisco, CA, in 2010, payable over 1 year.

\$10,000 to Transnational Institute for Grassroots Research and Action, Oakland, CA, in 2010, payable over 1 year.

## The Foundation Center's Fields of Interest/Subject Term/Recipient Type Authority List

### 28 Broad Fields of Interest

Agriculture/Food	Environment	Mental health/Crisis	Safety/disasters
Animals/Wildlife	Health care	services	Science
Arts/Humanities	Health organizations	Mutual aid societies	Social sciences
Civil Rights	Housing/Shelter	Philanthropy/Voluntarism	Unknown/not classified
Community development	Human services	Population groups	Youth development
Crime/Law enforcement	International affairs	Public affairs	
Education	International giving	Recreation	
Employment	Medical research	Religion	

#### Agriculture/Food

Agriculture  
Agriculture, community food systems  
Agriculture, farm bureaus/granges  
Agriculture, farm cooperatives  
Agriculture, farmlands  
Agriculture/food  
Agriculture, irrigation services  
Agriculture, livestock issues  
Agriculture, sustainable programs  
Food banks  
Food distribution, groceries on wheels  
Food distribution, meals on wheels  
Food services  
Food services, agency eatery  
Food services, commodity distribution  
Food services, congregate meals  
Home economics  
Nutrition

#### Animals/Wildlife

Animal population control  
Animal welfare  
Animals/wildlife  
Animals/wildlife, bird preserves  
Animals/wildlife, clubs  
Animals/wildlife, endangered species  
Animals/wildlife, exhibition  
Animals/wildlife, fisheries  
Animals/wildlife,  
preservation/protection  
Animals/wildlife, sanctuaries  
Animals/wildlife, special services  
Animals/wildlife, training  
Aquariums  
Veterinary medicine  
Veterinary medicine, hospital  
Zoos/zoological societies

#### Arts/Humanities

Art history  
Arts  
Arts, artist's services

Arts councils  
Arts, cultural/ethnic awareness  
Arts education  
Arts, folk arts  
Arts, multipurpose centers/programs  
Arts, services  
Historic preservation/historical societies  
Historical activities  
Historical activities, centennials  
Historical activities, genealogy  
Historical activities, war memorials  
History/archaeology  
Humanities  
Journalism  
Language (classical)  
Language (foreign)  
Language/linguistics  
Literature  
Media/communications  
Media, film/video  
Media, journalism/publishing  
Media, radio  
Media, television  
Museums  
Museums (art)  
Museums (children's)  
Museums (ethnic/folk arts)  
Museums (history)  
Museums (marine/maritime)  
Museums (natural history)  
Museums (science/technology)  
Museums (specialized)  
Museums (sports/hobby)  
Performing arts  
Performing arts (multimedia)  
Performing arts, ballet  
Performing arts centers  
Performing arts, choreography  
Performing arts, circus arts  
Performing arts, dance  
Performing arts, education  
Performing arts, music  
Performing arts, music (choral)

Performing arts, music composition  
Performing arts, music ensembles/groups  
Performing arts, opera  
Performing arts, orchestras  
Performing arts, theater  
Performing arts, theater (musical)  
Performing arts, theater (playwriting)  
Philosophy/ethics  
Planetarium  
Print publishing  
Textile/fiber arts  
Theology  
Visual arts  
Visual arts, architecture  
Visual arts, art conservation  
Visual arts, ceramic arts  
Visual arts, design  
Visual arts, drawing  
Visual arts, painting  
Visual arts, photography  
Visual arts, sculpture  
Web-based media

#### Civil Rights

Children's rights  
Civil liberties, advocacy  
Civil liberties, death penalty issues  
Civil liberties, due process  
Civil liberties, first amendment  
Civil liberties, freedom of information  
Civil liberties, freedom of religion  
Civil liberties, marriage equality  
Civil liberties, reproductive rights  
Civil liberties, right to privacy  
Civil liberties, right to life  
Civil liberties, right to die  
Civil liberties, traditional marriage  
Civil rights, race/intergroup relations  
Civil rights, voter education  
Civil/human rights  
Civil/human rights, advocacy  
Civil/human rights, aging  
Civil/human rights, disabled

## *Fields of Interest/Subject Term/Recipient Type Authority List*

Civil/human rights, immigrants  
Civil/human rights, LGBTQ  
Civil/human rights, minorities  
Civil/human rights, women patients' rights  
Cultural rights  
Environmental and resource rights  
Freedom from violence/torture  
Labor rights

### **Community development**

Business/industry  
Business/industry, better business bureaus  
Business/industry, trade boards  
Community development, business promotion  
Community development, citizen coalitions  
Community development, civic centers  
Community development, men's clubs  
Community development, neighborhood associations  
Community development, neighborhood development  
Community development, public/private ventures  
Community development, real estate  
Community development, service clubs  
Community development, small businesses  
Community development, women's clubs  
Community/economic development  
Economic development  
Economic development, visitors/convention bureau/tourism promotion  
Microfinance/microlending  
Nonprofit management  
Rural development  
Social entrepreneurship  
Urban/community development

### **Crime/Law enforcement**

Courts/judicial administration  
Crime/law enforcement  
Crime/law enforcement, correctional facilities  
Crime/law enforcement, counterterrorism  
Crime/law enforcement, DWI  
Crime/law enforcement, missing persons  
Crime/law enforcement, police agencies  
Crime/violence prevention  
Crime/violence prevention, abuse prevention  
Crime/violence prevention, child abuse  
Crime/violence prevention, domestic violence  
Crime/violence prevention, gun control

Crime/violence prevention, sexual abuse  
Crime/violence prevention, youth  
Dispute resolution  
Legal services  
Legal services, guardianship  
Legal services, public interest law  
Legal services, tenant law  
Offenders/ex-offenders, bail issues  
Offenders/ex-offenders, prison alternatives  
Offenders/ex-offenders, probation/parole  
Offenders/ex-offenders, rehabilitation  
Offenders/ex-offenders, services  
Offenders/ex-offenders, transitional care

### **Education**

Adult/continuing education  
Adult education—literacy, basic skills & GED  
Business school/education  
Charter schools  
Child development, education  
Dental school/education  
Education  
Education, alumni groups  
Education, bilingual programs  
Education, community/cooperative  
Education, computer literacy/technology training  
Education, continuing education  
Education, drop-out prevention  
Education, e-learning  
Education, early childhood education  
Education, ESL programs  
Education, gifted students  
Education, PTA groups  
Education, reading  
Education, services  
Education, special  
Education, testing  
Elementary school/education  
Elementary/secondary education  
Elementary/secondary school reform  
Engineering school/education  
Graduate/professional education  
Graduate school reform  
Health sciences school/education  
Higher education, college  
Higher education, college (community/junior)  
Higher education reform  
Higher education, university  
Journalism school/education  
Law school/education  
Libraries (academic/research)  
Libraries (law)  
Libraries (medical)  
Libraries (public)  
Libraries (school)  
Libraries (special)

Libraries, archives  
Libraries/library science  
Medical school/education  
Middle schools/education  
Nursing school/education  
Public health school/education  
Scholarships/financial aid  
Secondary school/education  
Social work school/education  
Student services/organizations  
Students, sororities/fraternities  
Teacher school/education  
Theological school/education  
Vocational education  
Vocational education, post-secondary  
Vocational school reform  
Vocational school, secondary

### **Employment**

Employment  
Employment, homebound work  
Employment, job counseling  
Employment, labor unions/organizations  
Employment, retraining  
Employment, services  
Employment, sheltered workshops  
Employment, training  
Employment, vocational rehabilitation  
Goodwill Industries

### **Environment**

Botanical gardens  
Botanical/horticulture/landscape services  
Environment  
Environment, air pollution  
Environment, beautification programs  
Environment, energy  
Environment, forests  
Environment, climate change/global warming  
Environment, land resources  
Environment, natural resources  
Environment, noise pollution  
Environment, plant conservation  
Environment, pollution control  
Environment, radiation control  
Environment, recycling  
Environment, toxics  
Environment, waste management  
Environment, water pollution  
Environment, water resources  
Environmental education  
Horticulture/garden clubs  
Landscaping

### **Health care**

Art & music therapy  
Dental care  
End of life care

## *Fields of Interest/Subject Term/Recipient Type Authority List*

Health care  
 Health care, blood supply  
 Health care, burn centers  
 Health care, clinics/centers  
 Health care, cost containment  
 Health care, counseling/pastoral care  
 Health care, emergency transport services  
 Health care, EMS  
 Health care, financing  
 Health care, HMO financing  
 Health care, HMOs  
 Health care, home services  
 Health care, infants  
 Health care, insurance  
 Health care, organ/tissue banks  
 Health care, patient services  
 Health care, rural areas  
 Health care, support services  
 Holistic medicine  
 Hospitals (general)  
 Hospitals (specialty)  
 Hospitals, intensive care  
 Medical care, bioethics  
 Medical care, community health systems  
 Medical care, in-patient care  
 Medical care, outpatient care  
 Medical care, rehabilitation  
 Nursing care  
 Nursing home/convalescent facility  
 Optometry/vision screening  
 Palliative care  
 Pharmacy/prescriptions  
 Physical therapy  
 Podiatry  
 Public health  
 Public health, bioterrorism  
 Public health, communicable diseases  
 Public health, environmental health  
 Public health, epidemiology  
 Public health, obesity  
 Public health, occupational health  
 Public health, physical fitness  
 Public health, STDs  
 Reproductive health  
 Reproductive health, abortion clinics/services  
 Reproductive health, family planning  
 Reproductive health, fertility  
 Reproductive health, OBGYN/birthing centers  
 Reproductive health, prenatal care  
 Reproductive health, sexuality education  
 Reproductive health, sterilization  
 Speech/hearing centers

### **Health organizations**

AIDS  
 Alcoholism  
 Allergies

ALS  
 Alzheimer's disease  
 Anesthesiology  
 Arthritis  
 Asthma  
 Autism  
 Biomedicine  
 Brain disorders  
 Breast cancer  
 Cancer  
 Cancer, leukemia  
 Cerebral palsy  
 Chiropractic  
 Cystic fibrosis  
 Diabetes  
 Diagnostic imaging  
 Digestive diseases  
 Diseases (rare)  
 Down syndrome  
 Ear, nose & throat diseases  
 Epilepsy  
 Eye diseases  
 Genetic diseases & disorders  
 Geriatrics  
 Health organizations  
 Heart & circulatory diseases  
 Hematology  
 Hemophilia  
 Immunology  
 Internal medicine  
 Kidney diseases  
 Learning disorders  
 Liver disorders  
 Lung diseases  
 Lupus  
 Medical specialties  
 Multiple sclerosis  
 Muscular dystrophy  
 Myasthenia gravis  
 Nerve, muscle & bone diseases  
 Neuroscience  
 Obstetrics/gynecology  
 Organ diseases  
 Orthopedics  
 Parasitic diseases  
 Parkinson's disease  
 Pathology  
 Pediatrics  
 Pharmacology  
 Prostate cancer  
 Sickle cell disease  
 Skin disorders  
 SIDS (Sudden Infant Death Syndrome)  
 Spine disorders  
 Stem cell therapy  
 Surgery  
 Tropical diseases

### **Housing/Shelter**

Home accessibility modifications  
 Housing/shelter

Housing/shelter, aging  
 Housing/shelter, co-ops  
 Housing/shelter, development  
 Housing/shelter, expense aid  
 Housing/shelter, home owners  
 Housing/shelter, homeless  
 Housing/shelter, owner/renter issues  
 Housing/shelter, public housing  
 Housing/shelter, rehabilitation  
 Housing/shelter, repairs  
 Housing/shelter, search services  
 Housing/shelter, services  
 Housing/shelter, SROs  
 Housing/shelter, temporary shelter  
 Housing/shelter, tenants' organizations  
 Independent housing for people with disabilities

### **Human services**

Aging, centers/services  
 American Red Cross  
 Benefits planning services  
 Child development, services  
 Children, adoption  
 Children, day care  
 Children, foster care  
 Children, services  
 Children/youth, services  
 Developmentally disabled, centers & services  
 Family resources and services, disability  
 Family services  
 Family services, adolescent parents  
 Family services, counseling  
 Family services, domestic violence  
 Family services, home/homemaker aid  
 Family services, parent education  
 Family services, single parents  
 Homeless, human services  
 Human services  
 Human services, emergency aid  
 Human services, financial counseling  
 Human services, gift distribution  
 Human services, mind/body enrichment  
 Human services, personal services  
 Human services, self-help groups  
 Human services, transportation  
 Human services, travelers' aid  
 Human services, victim aid  
 Independent living, disability  
 Minorities/immigrants, centers/services  
 Neighborhood centers  
 Personal assistance services (PAS)  
 Pregnancy centers  
 Residential/custodial care  
 Residential/custodial care, group home  
 Residential/custodial care, half-way house  
 Residential/custodial care, hospices



## *Fields of Interest/Subject Term/Recipient Type Authority List*

Residential/custodial care, senior continuing care	Belarus	French Guiana
Residential/custodial care, special day care	Belgium	Gabon
Salvation Army	Belize	Gambia
Self-advocacy services, disability	Benin	Georgia (Republic of)
Supported living	Bermuda	Germany
Thrift shops	Bhutan	Ghana
Transition planning	Bolivia	Gibraltar
Urban League	Bonaire	Global programs
Volunteers of America	Bosnia-Herzegovina	Greece
Women, centers/services	Botswana	Greenland
YM/YWCAs & YM/YWHAs	Brazil	Grenada
Youth, pregnancy prevention	British Virgin Islands	Guadeloupe
Youth, services	Brunei	Guatemala
	Bulgaria	Guernsey
	Burkina Faso	Guinea
	Burma (Myanmar)	Guinea-Bissau
	Burundi	Guyana
	Cambodia	Haiti
	Cameroon	Honduras
	Canada	Hong Kong
	Cape Verde	Hungary
	Caribbean	Iceland
	Caroline Islands	India
	Cayman Islands	Indonesia
	Central Africa	Iran
	Central Africa Republic	Iraq
	Central America	Ireland
	Chad	Isle of Man
	Chile	Israel
	China	Italy
	China & Mongolia	Ivory Coast
	Colombia	Jamaica
	Commonwealth of the Northern Mariana Islands	Japan
	Comoros	Jersey
	Congo	Jordan
	Costa Rica	Kazakhstan
	Croatia	Kenya
	Cuba	Kiribati
	Curacao	Kosovo
	Cyprus	Kuwait
	Czech Republic	Kyrgyzstan
	Democratic Republic of the Congo	Laos
	Denmark	Latin America
	Developing countries	Latvia
	Djibouti	Lebanon
	Dominica	Leeward Islands
	Dominican Republic	Lesotho
	East Timor	Liberia
	Eastern & Central Europe	Libya
	Ecuador	Liechtenstein
	Egypt	Lithuania
	El Salvador	Luxembourg
	England	Macau
	Equatorial Guinea	Macedonia
	Eritrea	Madagascar
	Estonia	Malawi
	Ethiopia	Malaysia
	Europe	Maldives
	Federated States of Micronesia	Mali
	Fiji	Malta
	Finland	Marshall Islands
	France	Martinique
		Mauritania
<b>International affairs</b>		
Anti-slavery/human trafficking		
International affairs		
International affairs, arms control		
International affairs, foreign policy		
International affairs, goodwill promotion		
International affairs, national security		
International affairs, U.N.		
International agricultural development		
International conflict resolution		
International democracy & civil society development		
International development		
International economic development		
International economics/trade policy		
International exchange		
International exchange, arts		
International exchange, students		
International human rights		
International migration/refugee issues		
International peace/security		
International relief		
International relief, 2004 tsunami		
International terrorism		
<b>International giving</b>		
Afghanistan		
Africa		
Albania		
Algeria		
Andorra		
Angola		
Anguilla		
Antarctica		
Antigua & Barbuda		
Arctic Region		
Argentina		
Armenia		
Aruba		
Asia		
Australia		
Austria		
Azerbaijan		
Bahamas		
Bahrain		
Bangladesh		
Barbados		

## *Fields of Interest/Subject Term/Recipient Type Authority List*

Mauritius	Soviet Union (Former)	Diseases (rare) research
Mexico	Spain	Down syndrome research
Middle East	Sri Lanka	Ear, nose & throat research
Moldova	Sub-Saharan Africa	Epilepsy research
Monaco	Sudan	Eye research
Mongolia	Suriname	Genetic diseases and disorders research
Montenegro	Swaziland	Geriatrics research
Montserrat	Sweden	Heart & circulatory research
Morocco and the Western Sahara	Switzerland	Hematology research
Mozambique	Syria	Hemophilia research
Namibia	Tahiti	Immunology research
Nauru	Taiwan	Internal medicine research
Nepal	Tajikistan	Kidney research
Netherlands	Tanzania, Zanzibar and Pemba	Learning disorders research
Netherlands Antilles	Thailand	Liver research
New Caledonia	Togo	Lung research
New Zealand	Tonga	Lupus research
Nicaragua	Trinidad & Tobago	Medical research
Niger	Tunisia	Medical specialties research
Nigeria	Turkey	Multiple sclerosis research
North Africa	Turkmenistan	Muscular dystrophy research
North Korea	Turks & Caicos Islands	Myasthenia gravis research
Northern Ireland	Tuvalu	Nerve, muscle & bone research
Norway	Uganda	Neuroscience research
Oceania	Ukraine	Obstetrics/gynecology research
Oman	United Arab Emirates	Organ research
Pakistan	United Kingdom	Orthopedics research
Palau	Uruguay	Parasitic diseases research
Panama	Uzbekistan	Parkinson's disease research
Papua New Guinea	Vanuatu	Pathology research
Paraguay	Vatican City	Pediatrics research
Peru	Venezuela	Pharmacology research
Philippines	Vietnam	Prostate cancer research
Poland	Wales	Sickle cell research
Portugal	West Bank/Gaza	SIDS (Sudden Infant Death Syndrome) research
Qatar	Western Africa	Skin disorders research
Romania	Yemen	Spine disorders research
Russia	Yugoslavia (Former)	Stem cell research
Rwanda	Zambia	Surgery research
Saint Kitts-Nevis	Zimbabwe	Tropical diseases research
Saint Lucia		
Saint Vincent & the Grenadines		
Samoa		
Sao Tome and Principe		
Saudi Arabia		
Scandinavia		
Scotland		
Senegal		
Serbia		
Seychelles		
Sierra Leone		
Singapore		
Slovakia		
Slovenia		
Solomon Islands		
Somalia, Somaliland and Puntland		
South Africa		
South America		
South Asia		
South Korea		
Southeast Asia		
Southern Africa		
	<b>Medical research</b>	<b>Mental health/Crisis services</b>
	AIDS research	Hospitals (psychiatric)
	Alcoholism research	Mental health, addictions
	Allergies research	Mental health, association
	ALS research	Mental health, clinics
	Alzheimer's disease research	Mental health, counseling/support groups
	Anesthesiology research	Mental health/crisis services
	Arthritis research	Mental health/crisis services, hot-lines
	Asthma research	Mental health/crisis services, rape victim services
	Autism research	Mental health/crisis services, suicide
	Biomedicine research	Mental health, depression
	Brain research	Mental health, disorders
	Breast cancer research	Mental health, eating disorders
	Cancer, leukemia research	Mental health, gambling addiction
	Cancer research	Mental health, grief/bereavement counseling
	Cerebral palsy research	Mental health, residential care
	Chiropractic research	
	Cystic fibrosis research	
	Diabetes research	
	Diagnostic imaging research	
	Digestive disorders research	

## *Fields of Interest/Subject Term/Recipient Type Authority List*

Mental health, schizophrenia  
Mental health, smoking  
Mental health, stress  
Mental health, transitional care  
Mental health, treatment  
Substance abuse, prevention  
Substance abuse, services  
Substance abuse, treatment

### **Mutual aid societies**

Cemeteries/burial services  
Cemeteries/burial services, burial association  
Cemeteries/burial services, cemetery company  
Fraternal societies  
Fraternal societies (501(c)(8))  
Fraternal societies (501(c)(9))  
Fraternal societies (501(c)(11))  
Insurance (benevolent life)  
Insurance (group)  
Insurance (mutual)  
Insurance, providers  
Insurance, unemployment compensation  
Mutual aid societies  
Pensions  
Pensions, employee trusts  
Pensions, multi-employer plans  
Pensions, teacher funds

### **Philanthropy/Voluntarism**

Catholic federated giving programs  
United Ways and federated giving programs  
Foundations (community)  
Foundations (corporate)  
Foundations (non-grantmaking, non-operating)  
Foundations (private grantmaking)  
Foundations (private independent)  
Foundations (private operating)  
Foundations (public)  
Jewish federated giving programs  
Philanthropy/voluntarism  
Protestant federated giving programs  
Religious federated giving programs  
Venture philanthropy  
Voluntarism promotion

### **Population groups**

African Americans/Blacks  
Aging  
AIDS, people with  
Asians/Pacific Islanders  
Blind/visually impaired  
Boys  
Children  
Children/youth  
Crime/abuse victims  
Deaf/hearing impaired

Disabilities, people with  
Drug abusers *use Substance abusers*  
Economically disadvantaged  
Girls  
Hispanics/Latinos  
Homeless  
Immigrants/refugees  
Indigenous peoples  
Infants/toddlers  
Infants/toddlers, female  
Infants/toddlers, male  
LGBTQ  
Men  
Mentally disabled  
Migrant workers  
Military/veterans  
Minorities  
Native Americans/American Indians  
Offenders/ex-offenders  
People with AIDS (PWAs)  
Physically disabled  
Sex workers  
Single parents  
Substance abusers  
Terminal illness, people with  
Veterans *use Military/veterans*  
Women  
Youth

### **Public affairs**

Accessibility/universal design  
Campaign finance reform  
Consumer protection  
Electronic communications/internet  
Financial services  
Financial services, credit unions  
Government  
Government, federal  
Government, local  
Government, quasi-governmental  
Government, state  
Government, tribal  
Government/public administration  
Leadership development  
Military/veterans' organizations  
Public affairs  
Public affairs, citizen participation  
Public affairs, election regulation  
Public affairs, finance  
Public affairs, government agencies  
Public affairs, political organizations  
Public policy, research  
Telecommunications  
Telecommunications, mutual/co-op  
Transportation  
Utilities  
Welfare policy/reform

### **Recreation**

Athletics/sports, academies  
Athletics/sports, amateur competition

Athletics/sports, amateur leagues  
Athletics/sports, baseball  
Athletics/sports, basketball  
Athletics/sports, equestrianism  
Athletics/sports, fishing/hunting  
Athletics/sports, football  
Athletics/sports, golf  
Athletics/sports, Olympics  
Athletics/sports, professional leagues  
Athletics/sports, school programs  
Athletics/sports, racquet sports  
Athletics/sports, soccer  
Athletics/sports, Special Olympics  
Athletics/sports, training  
Athletics/sports, water sports  
Athletics/sports, winter sports  
Recreation  
Recreation, adaptive sports  
Recreation, camps  
Recreation, centers  
Recreation, community  
Recreation, country clubs  
Recreation, fairs/festivals  
Recreation, parks/playgrounds  
Recreation, social clubs

### **Religion**

Bahai  
Buddhism  
Catholic agencies & churches  
Christian agencies & churches  
Confucianism  
Hinduism  
Islam  
Jewish agencies & synagogues  
Mormon agencies & churches  
Orthodox agencies & churches  
Protestant agencies & churches  
Religion  
Religion, interfaith issues  
Spirituality

### **Safety/disasters**

Disasters, 9/11/01  
Disasters, civil defense  
Disasters, domestic resettlement  
Disasters, fire prevention/control  
Disasters, floods  
Disasters, Hurricane Katrina  
Disasters, preparedness/services  
Disasters, search/rescue  
Safety, automotive safety  
Safety, disasters  
Safety, education  
Safety, first aid training  
Safety, poisons

### **Science**

Anatomy (animal)  
Anatomy (human)  
Assistive technology

*Fields of Interest/Subject Term/Recipient Type Authority List*

Astronomy  
Biology/life sciences  
Botany  
Chemistry  
Computer science  
Engineering  
Engineering/technology  
Geology  
Marine science  
Mathematics  
Physical/earth sciences  
Physics  
Science  
Space/aviation

**Social sciences**

American studies  
Anthropology/sociology  
Black studies  
Economics  
Ethnic studies  
Gerontology

International studies  
Labor studies  
Law/international law  
Paranormal/mystic studies  
Political science  
Population studies  
Poverty studies  
Psychology/behavioral science  
Rural studies  
Social sciences  
Social sciences, interdisciplinary studies  
Urban studies  
Women's studies

**Unknown/not classified**

Unknown/not classified

**Youth development**

Big Brothers/Big Sisters  
Boy scouts

Boys & girls clubs  
Boys clubs  
Camp Fire  
Girl scouts  
Girls clubs  
Youth development  
Youth development, adult & child programs  
Youth development, agriculture  
Youth development, business  
Youth development, centers/clubs  
Youth development, citizenship  
Youth development, community service clubs  
Youth development, intergenerational programs  
Youth development, religion  
Youth development, scouting agencies (general)  
Youth development, services

## The Foundation Center's Types of Support Authority List

**Advocacy:** Cash grants for services related to advocacy, including advocating for better assistance in various program areas (for example school reform, full access to health care, legal reform, environmental clean up work, etc.) and providing assistance in planning advocacy campaigns.

**Annual campaigns:** Any organized effort by a nonprofit to secure gifts on an annual basis; also called annual appeals.

**Awards/prizes/competitions:** Grants for artists' awards, prizes, competitions, housing, living space, and work space.

**Building/renovation:** Grants for constructing, renovating, remodeling, or rehabilitating property. Includes general or unspecified capital support awards.

**Business startups/expansion:** An area of activity supported by the investments of foundations or funders, the purpose of which is to stimulate the business sector.

**Camperships:** Funding to organizations to provide partial or full tuition subsidies to enable participants who would not otherwise be financially able to participate in fee-based camping programs.

**Capital campaigns:** Campaigns to raise funds for a variety of long-term purposes such as building construction or acquisition, endowments, land acquisition, etc.

**Cause-related marketing:** The practice of linking gifts to charity with marketing promotions. This may involve donating products that will then be auctioned or given away in a drawing with the proceeds benefiting a charity. The advertising campaign for the product will be combined with the promotion for the charity. In other cases it may be advertised that when a customer buys the product a certain amount of the proceeds will be donated to charity.

**Charitable use real estate:** Program-related investments in properties that are used for charitable purposes. In most cases, a property such as a building is held by a foundation, which in turn donates or leases it at below market rates to a nonprofit organization. In other cases, a property consists of either land or buildings that are held for a period of time by a foundation and then either given away as a grant or sold to a nonprofit or to a government agency.

**Collections acquisition:** Grants to libraries or museums to acquire permanent materials as part of a collection, usually books or art.

**Collections management/preservation:** Grants for maintenance, preservation, and conservation of materials.

**Commissioning new works:** Grants to support the creation of new artistic works.

**Computer technology:** Grants to acquire, upgrade, or develop computer technology. Includes hardware, software, peripherals, systems, networking components, and mobile devices.

**Conferences/seminars:** Includes workshops.

**Consulting services:** Professional staff support provided by the foundation to a nonprofit to consult on a project of mutual interest or to evaluate services (not a cash grant).

**Continuing support:** Grant renewed on a regular basis.

**Curriculum development:** Awards to schools, colleges, universities, and educational support organizations to develop general or discipline-specific curricula.

**Debt reduction:** Grant to reduce the recipient organization's indebtedness; also referred to as deficit financing. Frequently refers to mortgage payments.

**Donated equipment:** Surplus furniture, office machines, paper, appliances, laboratory apparatus, or other items that may be given to charities, schools, or hospitals.

**Donated land:** Land or developed property. Institutions of higher education often receive gifts of real estate; land has also been given to community groups for housing development or for parks or recreational facilities.

**Donated products:** Companies sometimes give away what they make or produce. Product donations may include periodic clothing donations to a shelter for the homeless or regular donations of pharmaceuticals to a health clinic resulting in a reliable supply.

**Electronic media/online services:** Grants for support of projects on the Internet and World Wide Web, including online publications and databases, development of Web sites, electronic networking and messaging services, CD-ROM products, and interactive educational programs.

**Emergency funds:** One-time grants to cover the immediate short-term funding needs of a recipient organization on an emergency basis.

**Employee matching gifts:** Usually made by corporate foundations to match gifts made by corporate employees.



## *Type of Support Authority List*

**Employee volunteer services:** Effort through which a company promotes involvement with nonprofits on the part of employees.

**Employee-related scholarships:** Scholarship programs funded by a company-sponsored foundation usually for children of employees; programs are frequently administered by the National Merit Scholarship Corporation which is responsible for selection of scholars.

**Endowments:** Bequests or gifts intended to be kept permanently and invested to provide income for continued support of an organization.

**Equipment:** Grants to purchase equipment, furnishings, or other materials.

**Equity investments:** An ownership position in an organization or venture taken through an investment. Returns on the investment are dependent on the profitability of the organization or venture.

**Exchange programs:** Usually refers to funds for educational exchange programs for foreign students.

**Exhibitions:** Awards to institutions such as museums, libraries or historical societies specifically to mount an exhibit or to support the installation of a touring exhibit.

**Faculty/staff development:** Grants to institutions or organizations to train or further educate staff or faculty members.

**Fellowships:** Usually indicates funds awarded to educational institutions to support fellowship programs. A few foundations award fellowships directly to individuals.

**Film/video/radio:** Grants to fund a specific film, video, or radio production.

**Foundation-administered programs:** Funds expended for programs administered by the foundation.

**General/operating support:** Grants for the day-to-day operating costs of an existing program or organization or to further the general purpose or work of an organization; also called "unrestricted grants."

**Grants to individuals:** These are awards given directly to individuals, not through other nonprofit organizations. Many grantmakers have a specific limitation stating "no grants to individuals." In order to make grants to individuals, a foundation must have a program that has received formal IRS approval.

**In-kind gifts:** Contributions of equipment, supplies, or other property as distinct from monetary grants.

**Income development:** Grants for fundraising, marketing, and to expand audience base.

**Interim financing (bridge loans, cash flow financing):** Short-term loan to provide temporary financing until more permanent financing is available.

**Internship funds (institutional support):** Funds awarded to an institution or organization to support an internship program, rather than a grant to an individual.

**Land acquisition:** Grants to purchase real estate property.

**Line of credit:** Agreement by a bank that a company may borrow at any time up to an established limit.

**Linked deposits (usually CDs):** A deposit in an account with a financial institution to induce that institution's support for one or more projects. By accruing no interest or low interest on its deposit, a foundation essentially subsidizes the interest rate of the project borrowers.

**Loaned talent:** Usually involves employee-loaned professionals and executive staff who are helping a nonprofit in an area involving their particular skills.

**Loans to individuals:** Assistance distributed directly to individuals in the form of loans.

**Loans for loan funds:** Funding for nonprofit or for-profit institutions that have specialized lending capacities. They obtain capital in the form of equity and low-interest loans (Program-related investments) from a variety of sources, including foundations and other funders, to form a "lending pool."

**Loans/promissory notes:** See "Program-related investments/loans."

**Management development/capacity building:** Grants for salaries, staff support, staff training, strategic and long-range planning, capacity building, budgeting and accounting.

**Matching/challenge support:** Grants to match funds provided by another donor and grants paid only if the donee is able to raise additional funds from another source.

**Mortgage financing:** Funds to lending organizations providing low-interest mortgages to needy individuals.

**Performance/productions:** Grants to cover costs specifically associated with mounting performing arts productions.

**Pro Bono Services:** Pro bono services rendered by a company, professional services firm, intermediary, association or individual professional leveraging the core competencies and expertise of the professional(s) engaged to meet the client's need.

**Professorships:** Grants to educational institutions to endow a professorship or chair.

**Program development:** Grants to support specific projects or programs as opposed to general purpose grants.

**Program evaluation:** Grants to evaluate a specific project or program; includes awards both to agencies to pay for evaluation costs and to research institutes and other program evaluators.

## *Type of Support Authority List*

**Program-related investments/loans:** Loans or other investments (as distinguished from grants) to organizations to finance projects related to the foundation's stated charitable purpose and interests.

**Public relations services:** May include printing and duplicating, audio-visual and graphic arts services, helping to plan special events such as festivals, piggyback advertising (advertisements that mention a company while also promoting a nonprofit), and public service advertising.

**Publication:** Grants to fund reports or other publications issued by a nonprofit resulting from research or projects of interest to the foundation.

**Research:** Funds to cover the costs of investigations and clinical trials, including demonstration and pilot projects. (Research grants for individuals are usually referred to as "fellowships.").

**Scholarship funds (institutional support):** Grants to educational institutions or organizations to support a scholarship program, mainly for students at the undergraduate level; the donee institution then distributes the funds to individuals through their own programs.

**Scholarships to individuals:** These are funds awarded directly to individuals through programs administered by the grantmaker.

**Seed money:** Grants to start, establish, or initiate new projects or organizations; may cover salaries and other operating expenses of a new project. Also called "start-up funds."

**Sponsorships:** Endorsements of charities by corporations, or corporate contributions to charitable events.

**Student aid/financial aid (institutional support):** Grants to organizations to provide assistance to individuals in the form of grants-in-aid, stipends, loans, work-study, or other awards for pursuing educational, research, or professional goals.

**Student loans to individuals:** These are loans distributed directly to individuals through programs administered by the grantmaker.

**Technical assistance:** Operational or management assistance given to nonprofit organizations, including fundraising assistance, budgeting and financial planning, program planning, legal advice, marketing, and other aids to management.

**Travel awards:** Funding to organizations to provide awards to individuals to cover transportation and/or out-of-town living expenses while attending a conference or completing a period of study or special project. Enrollment in a college or university is not a requirement.

**Use of facilities:** May include rent-free office space for temporary periods, dining and meeting facilities, telecommunications services, mailing services, transportation services, or computer services.